



VEHICLE DESCRIPTION

LINCOLN AVIATOR

LG L34938

2020 BLACK LABEL AWD
119" WHEELBASE
TWIN-TURBOCHARGED 3.0L V6
10-SPEED AUTO TRANSMISSION

EXTERIOR
CHROMA CAVIAR DARK GRAY MET
INTERIOR
CASHMERE LEATHER SEATS

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- ADAPTIVE PIXEL LED HDLMPS
- DUAL EXHAUST SYSTEM W/BRIGHT QUAD TIPS
- GRILLE - BL BLK MESH UPPR
- HANDS-FREE LIFTGATE
- ILLUMINATED LINCOLN STAR
- LED FOG LAMPS
- LIGHT TOUCH HANDLE
- PANORAMIC VISTA ROOF W/ POWER SHADE
- ROOF RACK SIDE RAILS
- SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS
- SOFT CLOSE DOORS

INTERIOR

- AMBIENT LIGHTING
- DUAL ILLUM VANITY MIRRORS
- HEAD UP DISPLAY
- HEATED STEERING WHEEL
- HTD/VENTILATED FRONT/REAR SEATS W/ DRIVER MEMORY
- LEATHER WRAPPED STR WHEEL W/CRUISE AND AUDIO CONTROL
- PERFECT POSITION 30-WAY ACTIVE MOTION® SEATS
- POWER TILT/TELESCOPE STEERING COLUMN
- QUAD-ZONE CLIMATE CONTROL
- SYMPHONIC CHIMES

FUNCTIONAL

- 360 DEGREE CAMERA
- ACTIVE PARK ASSIST PLUS
- ADAPTIVE CRUISE CONTROL W/ TRAFFIC JAM ASSIST
- ADAPTIVE SUSPENSION
- LANE CENTERING
- LINCOLN CONNECT - 4G MODEM WITH WIFI CAPABILITY
- LINCOLN DRIVE MODES
- LINCOLN KEY SHIFTER
- PIANO KEY SHIFTER
- REMOTE START
- REVEL® ULTIMA 3D 28-SPKRS
- SPEED SIGN RECOGNITION
- SYNC3® W/ VOICE ACT NAV
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC WITH RSC
- AIRBAGS - SAFETY CANOPY
- AUTO HIGH BEAMS
- BLIND SPOT DETECTION W/CTA
- DRIVER/PASS KNEE AIR BAGS
- DUAL STAGE FRONT AIRBAGS
- EVASIVE STEERING ASSIST
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

EQUIPMENT GROUP 800A

OPTIONAL EQUIPMENT/OTHER

2020 MODEL YEAR	
CHROMA CAVIAR DARK GRAY MET	1,750.00
.P275/40R22 107 W-RATED TIRES	
50 STATE EMISSIONS	NO CHARGE
CLASS IV TRAILER TOW PACKAGE	500.00
LINCOLN PLAY	1,780.00
DYNAMIC HANDLING PACKAGE	3,000.00
FULL REAR CONSOLE	NO CHARGE
BLACK LABEL CHALET THEME	

(MSRP)

PRICE INFORMATION

BASE PRICE	\$77,695.00
TOTAL OPTIONS/OTHER	7,030.00
TOTAL VEHICLE & OPTIONS/OTHER	84,725.00
DESTINATION & DELIVERY	1,095.00

(MSRP)

BLACK LABEL MEMBER PRIVILEGES NO CHARGE

- 4 year/50,000 Mile Premium Maintenance Plan
- Remote New Vehicle Delivery
- Remote service pickup and re-delivery (50 Mile Radius)
- Anytime car wash
- Travel Collection
- Lincoln Access Rewards (70,000 Welcome Points)

Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.



RAMP ONE	CB43	CONVOY	TOTAL MSRP \$85,820.00
RAMP TWO	ITEM #: 18-A010 O/T 2		
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.			LH191 N RD 2X 020 000504 08 19 20

LINCOLN AUTOMOTIVE FINANCIAL SERVICES
Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy
20 MPG
combined city/hwy
5.0 gallons per 100 miles

Standard SUVs range from 13 to 101 MPG. The best vehicle rates 136 MPGe.

You spend **\$2,500**

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost **\$2,000**

Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only)



This vehicle emits 451 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fuelconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash ★★★★★
Driver Passenger

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash ★★★★★
Front seat Rear seat

Based on the risk of injury in a side impact.

Rollover ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or 1-888-327-4236

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WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

THE LINCOLN WAY™ APP
Your Dashboard of Services & Features



- Download the Lincoln Way app* and you can:
- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect™

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SCAN OR TEXT 5LL6L34938 TO 59173

Msg & Data rates may apply. Text HELP for help



www.lincoln.com/help/privacy-terms/